



Part-time Sales/Business Development Executive

An opportunity has arisen within the business for an individual to promote our products & services and bring in new business. The main responsibilities cover:

- preparing & managing the sales strategy & pipeline
- making sales calls and visits to potential & existing clients
- attending networking events
- maintaining & using CRM system to update & report on progress
- generating leads & new business based on agreed targets

Education and Experience

- Sales experience is a must
- Proven ability to meet sales targets
- Knowledge of event management/marketing is a bonus
- Full, clean driving license. Own car preferred.

This role would suit someone who is looking to be part of a small team, who is happy to be involved in projects and who is prepared to attend breakfast & evening events during the week where required. The role is flexible, and although the office is in Dundee, it is likely that much of the time will be spent out at appointments and visiting prospective clients.

It is initially anticipated that the hours of work will be 20hrs per week, however we will be flexible to ensure we get the right person for the team. Remuneration will be results driven and is a combination of basic salary with bonus, with great potential for the right person.

If you are friendly, but professional, like meeting new people, can use your own initiative, happy speaking/presenting to groups of people, organised and enthusiastic and are interested in helping us expand in 2012, then send your CV with a covering letter to contact@mypinkiepromise.co.uk